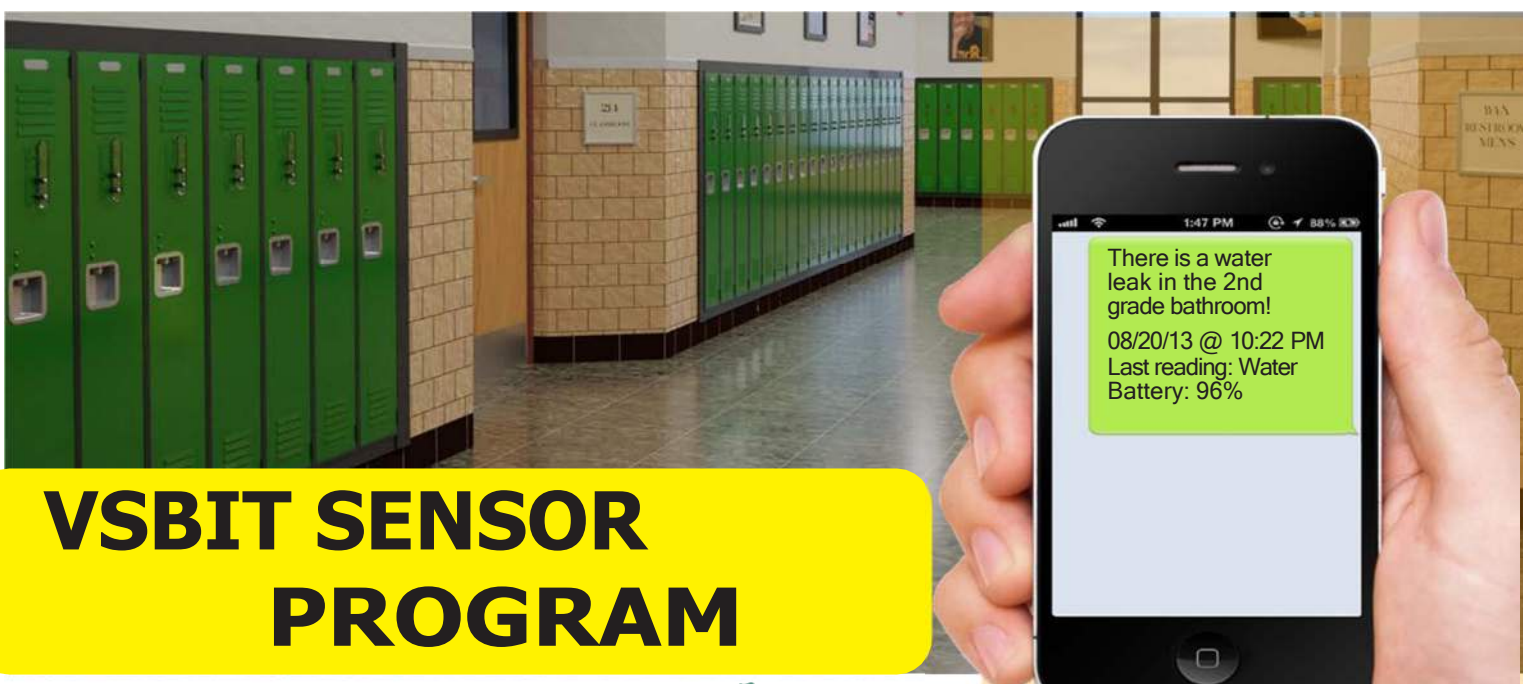




VSBIT SENSOR PROGRAM



SUMMARY:

- VSBIT is relaunching our sensor program in efforts to reduce water and temperature-related claims at Vermont Schools.
- The pool is already seeing a return on investment where Vermont schools are saving money, time, and preventing damage/loss.
- Sensors monitor vital components in your facility when you are not available, and alert you to problems before they become larger issues.
- Install in boiler rooms, custodial closets (with sprinklers or sinks), walk-in freezers, IT rooms, near vital building systems needed to operate, and other areas with potential water issues.

NEW this year!

- **White Glove Approach** - We noticed that many schools that received the kits encountered problems with installation. One of our Risk Management consultants will prepare the kits and come on site to assist with installation.
- **Cost** - VSBIT will cover the cost of the sensor starter kit and annual subscription fee. **No cost to the Member.**

TESTIMONIAL:

A member school in the Pilot Program installed three (3) water sensors and one (1) temperature sensor in an 80,000 square ft. school, here is their testimonial:

"Just after Christmas we were having issues with our wood chip boiler. I have the temperature sensor set to alarm at 60 degrees. One day during that period (a Saturday), I got a notice over my phone that the temperature at that end of the building was at 60 degrees, this was at 8:00 pm. I was home. I went down to the school, and found that the wood chip boiler was down, and the oil furnace was not running. I called in a service tech to get the oil furnace running. If not for the sensor, and the alarm on my phone, we would have had a cold building the next day when I checked in on the building".

A cold building could have turned into frozen pipes/burst pipes and a large claim. Thanks to the sensors this did not happen! Results and investments like this allow us to find our Members better rates. To continue these efforts, we are now looking to start phase two and reach more schools this fiscal year!



2 Tier Approach –

- **Tier 1: Claims-based** – for schools that have recently experienced a claim for frozen pipes, water damage or freezer/refrigerator failures. These schools will receive custom kits that will address the areas of loss.
- **Tier 2: Voluntary** – for schools who want the starter kit (maximum support is 5 kits per Member).

Deductible Waiver – Waive up to \$2,500 of the deductible for a claim if the sensors were installed and alerts were triggered.

Note: Members can add additional sensors to a system using the VSBIT [Targeted Risk Management and/or Safety Assistance Grant](#).

Sensor starter kits include: 1 gateway,
1 temperature sensor, 1 temperature sensor with 3’ lead
and 1 water puck sensor.



Ready to learn more, get a quote, or start protecting your school?

Simply fill out our quick form with your contact details. Once submitted, a member of the **VSBIT Risk Management Team** will reach out to guide you through the next steps.

It's fast, easy, and the first step toward proactive protection!
[Click Here](#) to fill out the form or scan the QR Code.

